

I'm not robot!

SWOT Analysis Template

Internal	
Strengths	Weaknesses
1.	1.
External	
Opportunities	Threats
1.	1.
SWOT Analysis Summary	

Personal SWOT Analysis

This has been designed to provoke thought, challenge your perspective and ultimately lead to specific action steps within a personal strategic plan.

	Positive	Negative
Internal	Strengths	Weaknesses
	What do you do better than others?	Where do you fall behind compared to others?
	What do you have access to that others don't?	Are you confident in all skills/training?
	What accomplishments are you proud of?	What are you not comfortable doing?
	What do others see as your strengths?	What do others see as your weaknesses?
	Don't be modest, be objective.	Be realistic and honest with yourself.
	Examples include - strategic, technical skills network, business development, people development, leadership, desire to improve, delegation, decision making, community involvement, financial performance, speaking	Examples include - strategic, technical skills network, business development, people development, leadership, desire to improve, delegation, decision making, community involvement, financial performance, speaking
	Opportunities	Threats
	Is there a need that no one is filling?	What obstacles do you currently face?
	Clients / prospects complain about something?	What problems do you see developing?
New technology that can help?	Is anything changing that could be negative?	
Industry / economic trends?	Could a weakness lead to a threat?	
Strengths and Weaknesses can be opportunity.	Threats can help - think proactive.	
Examples include - obtaining a relevant certification, joining a trade association (or board or conference or committee), capitalize on new/new idea, solve a problem in a new way, learning something new	Examples include - life changing events (baby, retiring spouse, etc.), a weakness that will ultimately impact your development or personal progress, a process that isn't sufficient for the future	

Strengths are your internal, positive traits that set you apart and you can control.

Weaknesses are your internal negative traits that you can control.

Opportunities are external events (not in your control) you could capitalize on for a positive outcome.

Threats are external events (not in your control) that could have a negative impact.

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